

# HALE INVESTMENT GROUP

Conservative Equity
As of 03//31/2024

#### **KEY FEATURES**

**Objective** - To achieve a combination of consistent growth and capital preservation through a long-term investment in a conservative mix of Blue-Chip North American Equities

Time Horizon & Risk - Long-Term, Moderate Risk

#### STRATEGY OVERVIEW

Investment Approach - Growth at a reasonable price.

Emphasis on portfolio diversification. (25-35 Holdings)

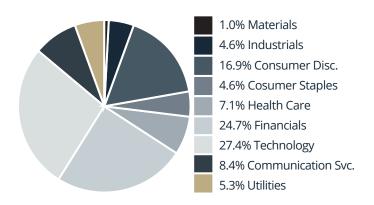
Exceptional management teams with a proven track record.

**Fundamentals** - Driven selection seeking sustainable earnings, resilient balance sheets and a history of profitability.

### Annualized Returns

3M	6M	1Y	3Y	5Y	Since Inception
11.1%	20.4%	25.7%	7.4%	12.1%	12.6%

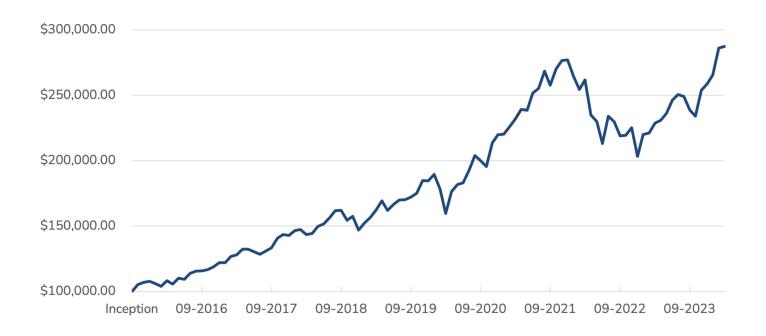
#### SECTOR ALLOCATION



#### Calendar Returns

YTD	2023	2022	2021	2020	2019
11.1%	27.3%	(26.6%)	26.0%	19.0%	25.7%

### HISTORICAL GROWTH OF \$100,000





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#### FULL LIST OF STRATEGY HOLDINGS

Holding	Symbol
ADVANCED MICRO DEVICES IN	AMD
ALPHABET INC CL-C	GOOG
AMAZON COM INC	AMZN
APPLE INC	AAPL
ASML HOLDING NV NY RG-NEW	ASML
BANK OF AMERICA	BAC
BERKSHIRE HATHAWAY-B-NEW	BRK.B
BROOKFIELD CORP CL-A LVS	BN
BROOKFLD RENEW-A EXCH SVS	BEPC
CANADIAN NATIONAL RAILWAY	CNR
CANADIAN PAC KANSAS CITY	СР
COSTCO WHOLESALE CORP	COST
DISNEY WALT COMPANY	DIS
ELI LILLY & CO	LLY
FORTIS INC	FTS

Holding	Symbol
HOME DEPOT INC	HD
IA FINANCIAL CORP INC	IAG
INTACT FINANCIAL CORP	IFC
JOHNSON & JOHNSON	JNJ
METRO INC	MRU
MICROSOFT CORP	MSFT
NORTHLAND POWER INC	NPI
NUTRIEN LTD	NTR
NVIDIA CORP	NVDA
ROYAL BANK OF CANADA	RY
TELUS CORP	Т
TESLA INC	TSLA
TORONTO DOMINION BANK	TD
UNITED HEALTH GROUP INC	UNH
VISA INC CLASS-A	٧

The information contained herein has been provided for information purposes only. Performance results set out in this document are based on a blend of composite returns calculated at another Canadian broker- dealer up to July 2022, a model-led notional portfolio calculated at Wellington-Altus Private Wealth ("WAPW") for the months of July to September 2022, and a model-led portfolio calculated on a time-weighted basis for all subsequent months in specified investment strategies managed by the Portfolio Managers Michael Hale and Simon Hale. The returns do not represent returns of any client and will vary based on point of entry into the managed account as well as any deposits and withdrawals. Representative performance history is based on the inception of the strategy at the previous Canadian broker-dealer. Wellington-Altus Private Wealth ("WAPW") cannot verify the accuracy of the performance numbers, particularly performance numbers predating the date in which an account was opened at WAPW.

Composite performance returns are geometrically linked and calculated by weighting each account's monthly performance, including changes in securities values, and accrued income (i.e., dividend and interest), against its market value at the beginning of each month, as represented by the market value at the opening of the first business day of each month. Performance results are expressed in the stated strategy's base currency and are calculated on a gross of fees basis. Individual account performance results may also materially differ from the representative performance history set out in this document, due to the factors described above, and other factors such as an account's size, the length of time the Strategy has been held, cash flows in and out of the individual account, trade execution timing, market conditions and movements, trading prices, foreign exchange rates. This is not an official statement from WAPW. Please refer to your official WAPW statement for your specific performance numbers. WAPW does not guarantee the accuracy or completeness of the information contained herein, nor does WAPW assume any liability for any loss that may result from the reliance by any person upon any such information or opinions.